

MUHAMMAD KAMRAN AFZAL

Contact

Address:

House # 03, Fauji Foundation
Street, Raja Town, Shakrial,
Rawalpindi.

Phone:

+92 345 5211613
+92 310 5211613

Email:

kamranafzal105@gmail.com

Experience

Visiting Lecturer: Biostatistics & Mathematics - 2021

Department of Pharmacy, Margalla Institute of Health Sciences (MIHS), Quaid-E-Azam Ave, Gulrez Phase 3, Gulrez Housing Scheme, Islamabad. <https://www.margalla.edu.pk/>

Contact: Dr. Tahir Aqeel Malik (Dean of Pharmacy)

+92 321 7070018

Email: tahirageelmalik@gmail.com

Revenue Management Analyst - 08/2017 to 02/2021

Serene Air Pvt. Limited, 2nd Floor, 13-K Moiz Center, Bhattai Road, F-7 Markaz, Islamabad.

UAN: +92 (51) 111 737 363

HR: 051-8491001

Scope of Responsibilities

- Planning, preparing and delivering lessons to a high standard.
- Able to conduct classes in a disciplined environment.
- Friendly personality and excellent communication skills.
- Able to provide high quality learning experience for students.
- To explore student's interest in different fields.
- Optimize earnings by flight on assigned routes through the analysis/forecasting of traveler demand and prices.
- Ensure the company's prices are competitive and support the true profit generation potential.
- Provide timely response to prices based on the fluctuations in the market of operation to minimize the chances of losing any profit generation opportunity.
- Hold proper trainings for the new hires so that they can contribute positively towards the achievement of departmental KPIs.
- Produce and analyze management information reports to support decision-making.

Skill Highlights

- | | |
|-----------------------------|-------------------------|
| • Revenue Management | • Customer Services |
| • Water Resource Management | • Agriculture Economics |
| • Mathematics | • Poverty Assessment |
| | • Biostatistics |

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Education

MSc (Hons): **Agricultural Economics**: 2013-2015

Pir Mehr Ali Shah Arid Agriculture University, Rawalpindi.

BSc (Hons): **Agricultural Economics**: 2008-2012

Pir Mehr Ali Shah Arid Agriculture University, Rawalpindi.

HSSC: **Pre-Engineering**: 2005-2007

Bahria College E-8, Islamabad.

SSC: **Science**: 2003-2005

Bismah Army Public School Hamza Camp, Rawalpindi.

Certifications

English Proficiency (certificate): **British Training Consultancy**,
Islamabad.

Agriculture, Economics and Nature (online-certificate): **University
of Western Australia**, Australia.

Publications

Afzal, M. K. (2021). Economic value of chickpea production, consumption and world trade. AFS- Advances in Food Sciences, 43(4), 211-219.

https://www.prt-parlar.de/download_afs_2021/

Note: Web of Science (WOS) indexed journal.

Afzal, M. K. (2021). Economic evaluation of small dams in rain-fed region of Pothwar Plateau, Pakistan. Cogent Food & Agriculture, 7(1), 26.

<https://www.tandfonline.com/doi/full/10.1080/23311932.2021.1942403>

Note: Web of Science (WOS) indexed journal.

Amin, M. A., & Afzal, M. K. (2018). Poverty assessment of farming community in rice wheat zone of Punjab, Pakistan. Agricultural and Resource Economics: International Scientific E-Journal, 4(3), 5-13.

<https://www.are-journal.com/are/article/view/180>

Note: Web of Science (WOS) indexed journal.

Afzal, M. K., & Mohsin, A. Q. (2018). Water availability from small dams in Pothwar plateau of Punjab, Pakistan. Journal of Applied Agriculture and Biotechnology, 2(2), 45-53.

<http://jaab.uaar.edu.pk/index.php/jaab/article/view/54>

Note: Official journal of Pir Mehr Ali Shah Arid Agriculture University, Rawalpindi.

Recommendations

Can be provided on request